



2020 Pitch

Research

- Academic
- Private company

Paths

Private Sector

- Non-profits
- Profit
 - Companies
 - Startups
- VC/other similar model



Public Sector

- Non-profits
- International organizations
- Government

Industries

Agriculture

- Fishing industry
- Horticulture industry
- Tobacco industry
- Wood industry



Industries

Manufacturing

- Aerospace industry
- Automotive industry
- Chemical industry
 - Pharmaceutical industry
- Construction industry
- Defense industry
 - Arms industry
- **Electric power industry**
- **Energy industry**
- **Electronics industry** •
 - Computer industry •
 - Semiconductor industry •

- Food industry
- Industrial robot industry
- Low technology industry
- Meat
- Mining •
- Petroleum industry
- Pulp and paper industry
- Steel industry
- Shipbuilding industry
- **Telecommunications industry**
- Textile industry
- Water industry
- **City infrastructure**

- Creative industry
 - Advertising
 - Fashion
 - Floral
- Cultural industry
- Entertainment industry

 - Music industry
- Financial services industry
 - insurance industry
- Healthcare industry
- **Environment**



Services

Education industry

- Film industry
- Video game industry

- Hospitality industry
- Information industry
- Leisure industry
- Mass media
 - Broadcasting
 - Internet
 - News media
 - Publishing
- Professional services
- Real estate industry
- Software industry
- Sport industry
- Transport industry
- Government

Inefficient Industries

- Nuclear power plants
- Healthcare
- Ports
- Finance
- Transportation and logistics
- Legal
- Construction
- Insurance
- Government



Highly Regulated Industries

- **Agriculture**, food, forestry and fishing regulations
 - **Cannabis** Production
 - Wood Pulp Mills
 - Distilleries
- Nuclear, oil and gas, and mining regulations
 - Gold and Silver Ore Mining
- Broadcasting and telecommunications regulations
- Drug and health product regulations •
 - Generic Pharmaceutical Manufacturing
- Cultural trade and investment
- Textiles regulations •
- Financial services regulations
 - Banking

- Trade regulations
- Motor vehicle manufacturing
- Scheduled air transportation
- Construction



Electric power generation, transmission and distribution

Deep sea, coastal, and great lakes water transportation

Existential Threats

- Superintelligent Al
- Pandemic
- Nuclear war
- Nanotechnology accident
- Inhabitable planet
- Multi-Planetary species
- Unknown Unknowns





• Molecular nanotechnology weapons

Knowledge

- Mathematics
- Philosophy
- Specific Skills
 - eg. how to cook, shovel snow, walk
- People / self
 - Leadership

- Science
 - Physics
 - Quantum physics
 - Biology
 - Chemistry
 - Astronomy
 - Geology
 - Materials science
- Social Sciences
 - Law
 - Linguistics
 - Archaeology
 - Anthropology
 - History
 - Psychology
 - Sociology
 - Political science
 - Economics



- Applied Science
 - Engineering
 - Ecology
 - Botany
 - Zoology
 - Geography
 - Education
 - Information science / Computer Science
 - Environmental science
 - Medicine
 - Cognitive Science
- Arts
 - Music
 - Dance
 - Theatre
 - Cinema
 - Literature
 - Architecture
 - Drawing

Emerging Technology

- Energy
 - Fusion Power
- **Robotics**
- **Artificial intelligence**
- **Programmable matter**
 - 4D printing
 - Synthetic biology
- Virtual reality (VR)
- Augmented reality (AR)
- Nanotechnology
- **Brain-computer interface**
- Blockchain
- Cryptocurrency
- Quantum Computing

- Internet
- 5G
- Internet of Things
- Medical
 - Gene editing
 - Precision medicine
- Space
 - Asteroid mining
- Transport
 - Supersonic transport
 - Autonomous cars
- Tools for Thought





Ways to be Creative

- Painting
- Drawing
- Acting
- Singing
- Making music
 - Instrument
 - Digital
- Photography
- Graphic designer
- Architect
- Animator
- Fashion designer
- Sculpting
- Startup



• Writing

- Books
 - Fiction
 - Non Fiction
- Blogs
- Poetry
- Magazine
- Comic
- Movie
- Cooking
- Crafting & DIY
- Video production
- Dancing

Sustainable Development Goals

- No Poverty
- Zero Hunger
- Good Health and Well-being
- Quality Education
- Gender Equality
- Clean Water and Sanitation
- Affordable and Clean Energy
- **Decent Work and Economic Growth**
- Industry, Innovation and Infrastructure

- Reduced Inequalities
- Sustainable Cities and Communities
- **Responsible Consumption and Production**
- **Climate Action**
- Life Below Water
- Life on Land
- Partnerships For the Goals



Peace, Justice and Strong Institutions

14 Grand Challenges for Engineering in the 21st Century by the NAE

- Advance Personalized Learning
- Make Solar Energy Economical
- Enhance virtual reality
- Reverse Engineer the Brain
- Engineer Better Medicines
- Advance Health Informatics
- Restore and Improve Urban Infrastructure

- Secure Cyberspace
- Provide access to clean water
- Provide energy from fusion
- Prevent nuclear terror
- Manage the nitrogen cycle
- Develop carbon sequestration methods
- Engineer the tools of scientific discovery



Pressing World Problems by 80,000 Hours

| • | Positively shaping the development of |
|---|---|
| | artificial intelligence |
| • | Global priorities research |
| • | Building effective altruism |
| • | Reducing global catastrophic biological risks |
| • | Mitigating great power conflict |

- Global governance
- Governance of outer space

- Nuclear security
- Climate change
- Developing world health
- Factory farming
- Land use reform
- Smoking in the developing world



• Improving institutional decision-making

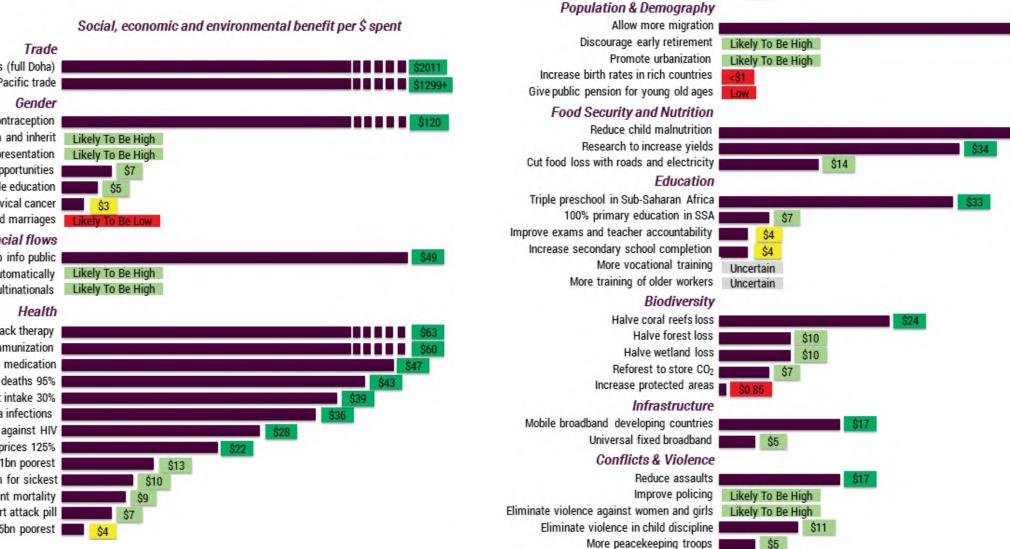
10 most critical problems in the world, according to millennials

- 1. Climate change / destruction of nature
- 2. Large scale conflict / wars
- 3. Inequality (income, discrimination)
- 4. Poverty
- 5. Religious conflicts

- 6. Government accountability and transparency / corruption
- 7. Food and water security
- 8. Lack of education
- 9. Safety / security / well being
- 10. Lack of economic opportunity and unemployment



Problems with most impact potential by Copenhagen Consensus



Reduce world trade restrictions (full Doha) Freer Regional Asia Pacific trade

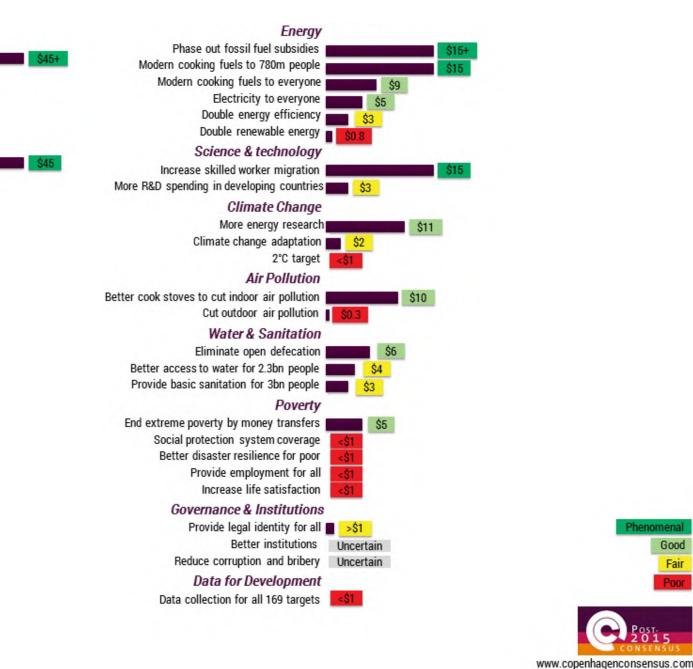
Universal access to contraception Ensure women's rights to own and inherit Likely To Be High Increase women's political representation Likely To Be High Increase women's economic opportunities Enhance female education Vaccinate against cervical cancer Reduce child marriages

Illicit financial flows

Make beneficial ownership info public Exchange tax information automatically Likely To Be High Country-reporting for multinationals Likely To Be High

Aspirin heart attack therapy Expanded immunization High blood pressure medication Cut tuberculosis deaths 95% Cut salt intake 30% Halve malaria infections More male circumcision against HIV Increase tobacco prices 125% More health spending for 1bn poorest Doubling HIV medication for sickest Reduce infant mortality Stroke / Heart attack pill More health spending for 2.5bn poorest

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Global Issues - Top Level

- Africa
- Ageing
- Agriculture
- AIDS
- Atomic Energy
- Children
- Decolonization
- Demining
- Democracy
- Development
- Disarmament
- Environment

- Family
- Food
- Governance
- Health
- Human rights
- Human settlements
- Humanitarian assistance
- International law
- Oceans/Law of the Sea
- Peace and security
- People with disabilities
- Population



- Refugees
- Terrorism
- Volunteerism
- Water
- Women

https://en.wikipedia.org/wiki/List_of_global_issues

15 Global Challenges – The Millennium Project

- 1. How can sustainable development be achieved for all while addressing global climate change?
- 2. How can everyone have sufficient clean water without conflict?
- 3. How can population growth and resources be brought into balance?
- 4. How can genuine democracy emerge from authoritarian regimes?

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- 5. How can decision making be enhanced by integrating improved global foresight during unprecedented accelerating change?
- 6. How can the global convergence of information and communications technologies work for everyone?
- 7. How can ethical market economies be encouraged to help reduce the gap between rich and poor?

- organisms be reduced?

- improve the human condition?
- global decisions?

• 8. How can the threat of new and reemerging diseases and immune micro-

• 9. How can education make humanity more intelligent, knowledgeable, and wise enough to address its global challenges?

 10. How can shared values and new security strategies reduce ethnic conflicts, terrorism, and the use of weapons of mass destruction?

• 11. How can the changing status of women help improve the human condition?

• 12. How can transnational organized crime networks be stopped from becoming

more powerful and sophisticated global enterprises?

• 13. How can growing energy demands be met safely and efficiently?

• 14. How can scientific and technological breakthroughs be accelerated to

• 15. How can ethical considerations become more routinely incorporated into

World's Hardest Problems - Social Capital

<u>Categories</u>

- Sustainability + Human Development
- Technology Infrastructure + Artificial Intelligence
- Healthcare + Life Sciences
- Transportation + Urban Infrastructure
- Digital Immersive Learning / Therapies + Ambient Computing

Full List:

https://docs.google.com/document/d/1Vb8WWbsVyEJzI66_qqtZfFr2uLL07Y7SJH5XKIdjDPY/edit



Requests for startups by Y Combinator

| Artificial intelligence | Financial service |
|---|------------------------------------|
| Biology | • Future of work |
| Brick and Mortar 2.0 | Government 2 |
| Carbon removal technologies | Healthcare |
| Cellular agriculture and clean meat | Improving men |
| Response to COVID-19 | Longevity and |
| Diversity | One million job |
| Education | Supporting cre |
| • Energy | • Transportation |
| Enterprise software | Underserved c |
| | |

• Virtual reality and augmented reality



- vices
- **'k**
- 2.0
- mory
- d Anti-aging

bs

- eators
- n and housing
- communities and social services

https://www.ycombinator.com/rfs/

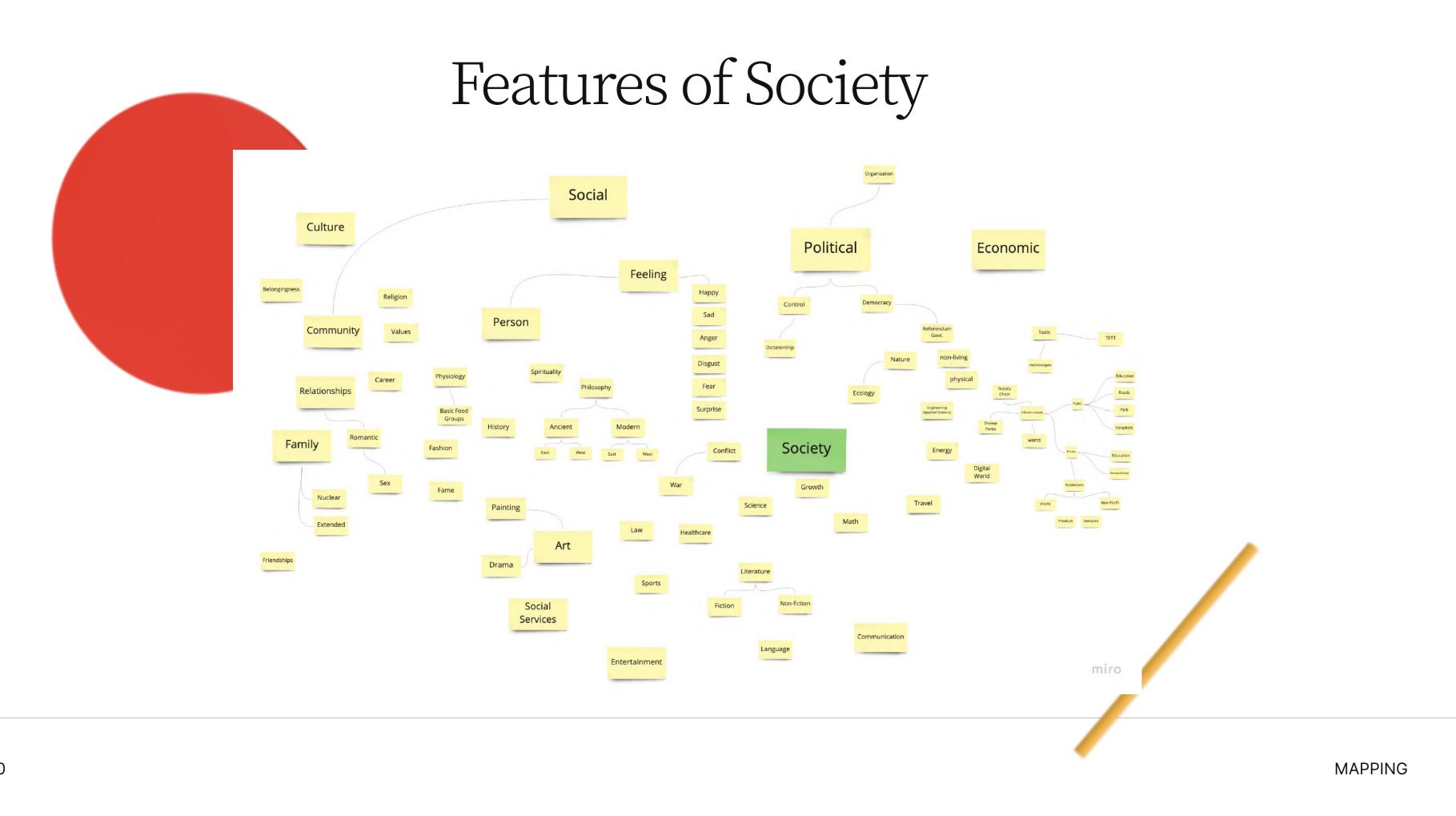
Problems **FTX Future Fund Project Ideas**

- Demonstrate the ability to rapidly scale food production in the case of nuclear winter
- A new university or institute
- Fellowships to work on pressing problems
- Advocacy for US high-skill immigration
- Population decline
- Institutional experimentation
- A constitution for the future
- Prediction markets
- Forecasting Our World in Data
- EA-relevant Substacks, Youtube, social media, etc.

- Al alignment prizes
- **Al-based cognitive aids** •
- Al ethics
- **Biological weapons shelters**
- Infrastructure to recover after catastrophes
- Early detection center
- Better PPE
- Pathogen sterilization technology
- Strengthening the Bioweapons Convention
- Rapid development and approval of emergency vaccination and therapeutics
- Talent search
- Alternative voting systems
- Innovative educational experiments



- Forecasting that will affect important decisions
- Expert polling for everything
- Epistemic appeals process •
- Cost-benefit analysis for everything
- Policy evaluation and forecasting
- More competition in the EA ecosystem
- Increasing diversity in EA
- EA ops
- New publishing houses and publications
- A fund for movies and documentaries
- New publications on the most pressing issues
 - Critiquing our approach



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Roles in Life

- figure out what to create
- figure out how to create it
- create something
- operate existing things
- maintain existing things
- manage people
- fund people

Roles in Companies

- operations
- maintenance
- projects

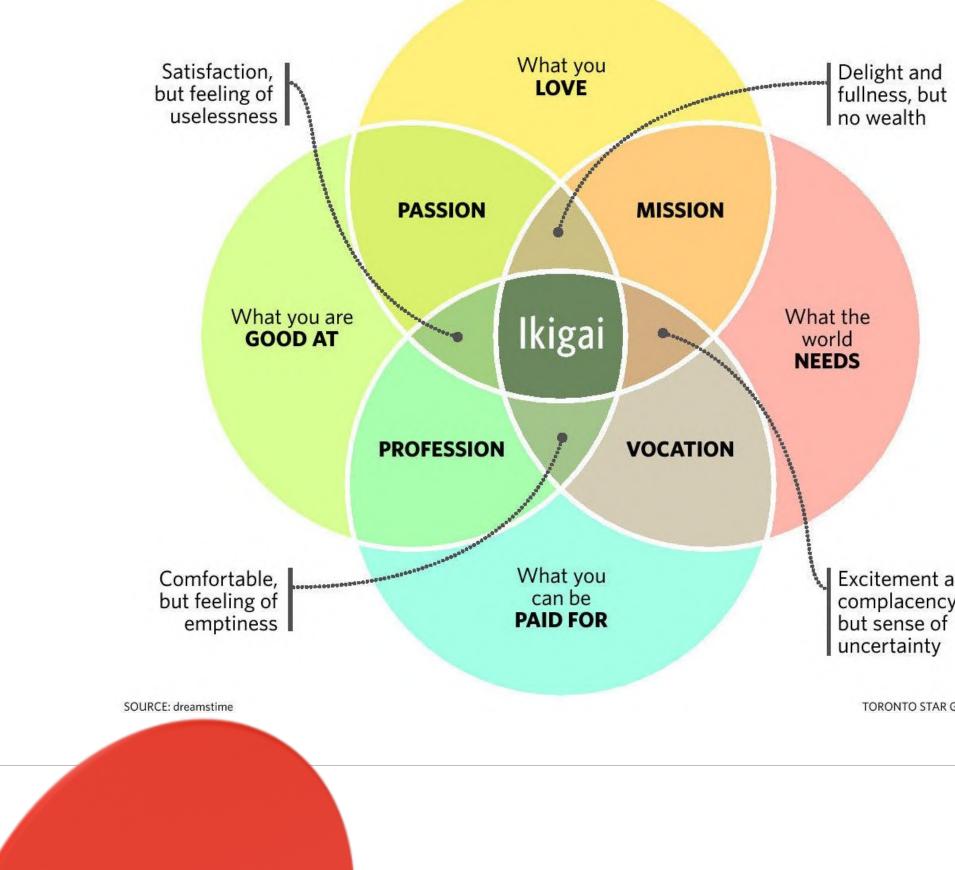






Ikigai

A JAPANESE CONCEPT MEANING "A REASON FOR BEING"







Excitement and complacency, but sense of

TORONTO STAR GRAPHIC